basis of training. At this visit a presentation is made and the Stepping Up Program Manual is detailed to GPs and PN. The manual includes a Practice Pack and a copy of the Patient Pack.

1: In-Practice Briefing and Training Visit: Participating GPs and the PN in intervention practices will participate in an In-Practice Briefing and Training Visit led by the study DNE and/or GP. Case studies derived from general practice patients are used as the

Issues covered in the presentation and associated with resources in the Practice Pack include:

- Evidence and rationale for use of insulin in T2D;
- Common patient concerns and how to deal with them; •

Current clinical guidelines:

- Motivational interviewing and goal setting strategies;
- Frequently asked questions sheet;
- Protocol and checklist for patient Day 1 and Day 2 visits with PN for discussion and commencement of insulin Glargine;
- Algorithm for simple dose adjustment based on Davies et al [1] (see Appendices);
- Templates for recording dose adjustment consultations with patients; and hands on familiarisation with insulin delivery systems.

The Patient Pack contains information and fact sheets (from Diabetes Australia -Victoria and The National Diabetes Services Scheme) supporting the use and day-to-

day management of insulin in T2D; A Diary and Phone Record book for use in dose adjustment consultation with the PN. Within the training the roles and responsibilities of GP, PN, DNE and other health

professionals in the commencement of insulin are discussed, and practice staff are encouraged to identify local DNE and Endocrinologists for clinical support and referral

in ongoing clinical management of patients.

intervention practices to individualise and embed the model of care within their practice systems and to support the sustainability of PNs in this enhanced role as practices become more autonomous in the work. Roles for the Study DNE include:

2: Practice and PN support structures: The study DNE works as a mentor with

- Being present at initial insulin initiation visit with the first participating patient;
- and Supporting (either by face to face or phone) the GP and PN to move to independence in this process with subsequent patients at a mutually agreed time